



### **SAS Investors Conference**

August 30, 2011





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### 2011 H1 Key Financial Figures

	NT\$K	
Revenue	11,161,615	100%
<b>Gross Profit</b>	2,030,976	18.20%
Operating Profit	1,458,247	13.06%
Net Profit before Tax	1,465,689	13.13%
Net Profit after Tax	1,250,859	11.21%
EPS	3.05	

Current Ratio 164.85%

Debt Ratio 40.49%

	H1 2010	H1 2011	YoY Growth%	NT\$M
Revenue	9,524	11,162	17.20%	
Gross Profit	1,710	2,031	18.78%	
Net Profit B/T	1,197	1,466	22.48%	

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### 11'Q2 Business Dynamics

#### **Solar Wafer**

- Unexpected market demand plunge with ASP sharp erosion due to Italy and Germany gloomy forecast trigger industry oversupply concern to weigh on revenue.
- Contract poly price remain high eroded profitability.
- Solar capacity expansion plan put on hold till better market visibility.

#### Semiconductor Wafer

- Stable Gross margin.
- Demand stayed mildly grew.
- On-going Epi/Polishing capacity expansion.

### Sapphire Wafer

- ASP erosion range escalated resulted from sluggish LED end market performance.
- Capacity upgraded to 150K pcs/month, shipment accordingly increased however ASP cut weighed on the revenue to be flat in Q2.
- Strengthening R&D efforts in next generation high-brightness wafer development.





### Sharp Solar ASP Erosion

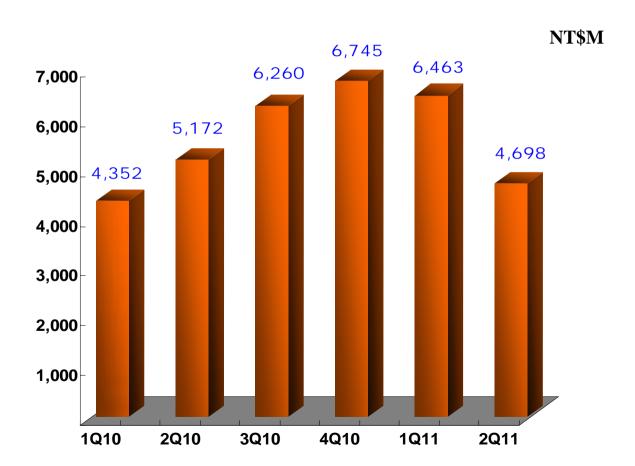
In USD	2011/03/09	2011/08/17	%
Polysilicon(per KG)	78.1	51.51	34%
6"Multi Wafer	3.72	2.007	46%
6" Mono Wafer	3.92	2.603	34%
Solar Cell(per Watt)	1.27	0.751	41%

Source: Energy Trend





### Quarterly Revenue Trend



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#### 2H11 Market Outlook

- Q3 PV demand bounced back to healthy level led to trigger solar ASP edging up.
- **■** Lower Poly cost expected as more capacity would be on line from Q4.
- Weaker Semi wafer momentum resulted from global economy uncertainty.
- Sapphire substrate still suffered from low market visibility, ASP could dip further in next months.

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## Covalent acquisition





#### Transaction Overview

### **Transaction Description**

- Covalent Materials Corporation ("Covalent Materials") will transfer all relevant wafer assets to Covalent Silicon Corporation
- SAS and Covalent Materials announced a definitive agreement for SAS to buy all ordinary shares issued by Covalent Silicon Corporation from Covalent Materials

#### Rationale

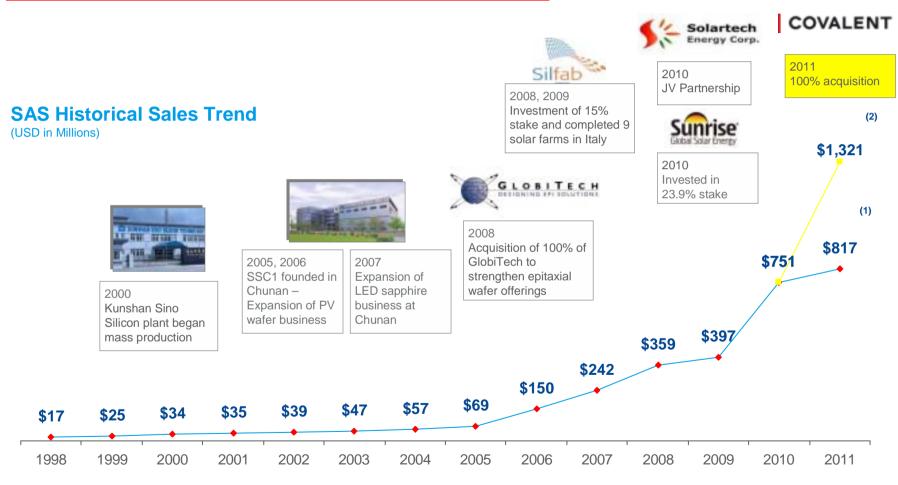
- Enhanced global market position
- Complete product offering
- Acquire cutting-edge semiconductor wafer technology
- Strengthen tier-1 customer base
- Potential synergies

### **Expected Timing**

 Transaction is expected to close by end of 2011 subject to relevant EGM and regulatory approvals



### Journey to a Global Wafer Leader



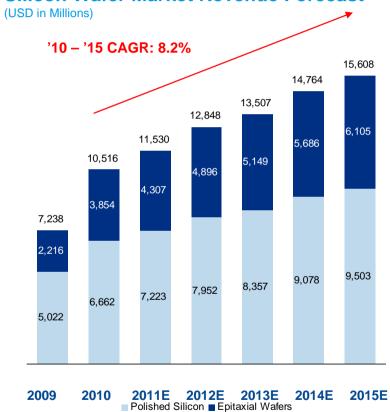
<sup>(1)</sup> Bloomberg consensus estimate

<sup>(2)</sup> Pro Forma revenue based on SAS Bloomberg estimate plus Covalent Silicon FY2011A (fiscal year ended March 31, 2011) revenue of \$505mm.

### Steady Silicon Wafer Industry Outlook



#### Silicon Wafer Market Revenue Forecast



Source: Gartner

Note: MSI = millions of square inches

Number of Implied unit price is per square inch data

#### **End Market Growth Forecasts**

#### **Market Growth Forecast**

NAND Flash Memory	CAGR: <b>13.5%</b> (2009-2015E)
DRAM Memory	CAGR: <b>12.3%</b> (2009-2013E)
Logic IC	CAGR: <b>8.3%</b> (2009-2014E)
Power Device	CAGR: <b>11.5%</b> (2009-2015E)

#### Covalent Silicon



#### **Covalent Materials**

- Formerly known as Toshiba Ceramics, Covalent Materials Corporation ("CV") was established in 1968 through the merger of Toshiba Denko and Toshiba Internal Insulation
- In October of 2006, Carlyle Japan and Unison Capital launched a tender offer as part of the MBO
- Business Portfolio includes ceramics and wafer business

#### **Carved-out Covalent Silicon**

- Top tier manufacturer of specialty wafers globally
- Main products: 300mm wafers, 200mm wafers, Epitaxial wafers, and Diffused wafers
- Employees: 1,442
- Industry leading wafer technology
- Strong global blue chip customer base

#### **Manufacturing and Distribution Sites**

- Japan: 4 manufacturing sites
   Niigata, Oguni (Yamagata), Tokuyama (Yamaguchi), Sekikawa (Niigata)
- Overseas: 6 sales offices
   San Jose, Dallas (both US), Munich (Germany), Seoul (Korea),
   Shanghai (China), Hsinchu (Taiwan)



(1) Excludes loss on sales and disposal of inventory, valuation loss of inventory, and solar wafers/ small diameter wafers related results as Covalent Silicon ceased the business since April 2010. Note: JPY:USD exchange rate of 81.5:1 is used.







#### Kunshan **Factory**





Headquarters / Hsinchu

### **Global Manufacturing Sites**



**Chunan Factory** (SSC1, SSC2)



### COVALENT

#### **Sapphire** factory

Factory dedicated to sapphire products including ingots and substrates manufacturing

### Covalent Product Portfolio



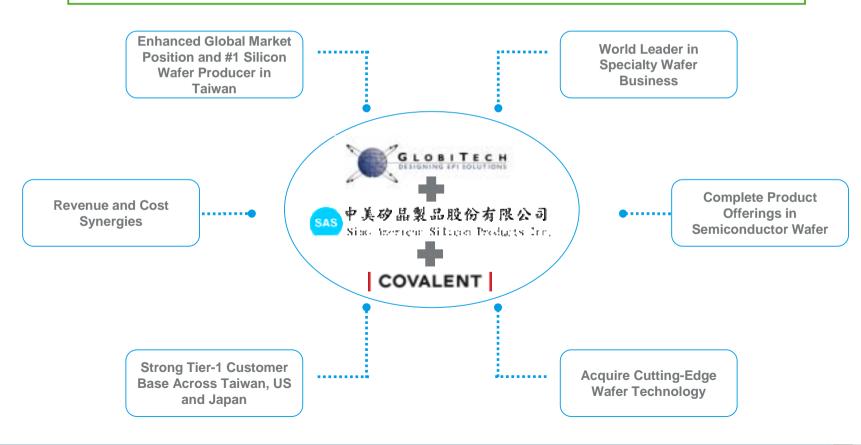
Location	eation Since Land Employees Year Size (m²)	Land	Employees	os Canacity Sizo	Sizo		V	Vafers		
Location		Capacity Size		Polished	Engineered	<b>Epitaxial</b>	Diffused	SOI		
Covalent				200mm:	200mm	✓	✓			
Silicon (Niigata)	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	855	320kp/M 300mm: 185Kp/M	300mm	✓	✓				
	Covalent			100mm			✓			
Covalent Materials		279	405K~/M	125mm			✓			
Materials19824,3032Tokuyama2	279	9 185Kp/M	150mm			✓				
			200mm			✓				
Covalent	Covalent			100mm				✓	✓	
Materials Sekikawa (Niigata) 1985 17,853 169	169	9 122Kp/M	125mm				✓	✓		
			150mm				✓	✓		
Oguni Facility	1977	26,672	99	200Kp/M (ingot only)	≤200mm	Single crystal ingots for 200mm and small diameter wafers		eter		





### Creates a Global Leader in Wafer Business

- Creates a leading global wafer manufacturer with strong presence in all solar, semiconductor and LED wafer segments
- u Operations span across global semi manufacturing hubs in Taiwan, China, US and Japan







#### Rationale: Enhanced Global Market Position (Cont'd)

#### 2010 Worldwide Merchant Silicon & Epitaxial Wafer Market Share

**Post-Transaction** 







#### Rationale: Enhanced Global Market Position

#### **Enhances Global Leading Position in Wafer Manufacturing through Added Capacity**

185Kp/M epitaxial wafer, 122Kp/M diffused wafers for automotive application and SOI wafer, 320Kp/M
 200mm polished wafers and annealed wafer, 185Kp/M
 300mm polished and annealed wafers

#### **Expands SAS Leadership in Specialty Wafer Product Markets**

 Positions SAS to become a *leader in epitaxial wafers* and diffused wafers for middle-voltage semi-products globally, on top of SAS Globitech's existing *leading 6" epitaxial wafer production*

#### **Strengthens Focus on Attractive Power IC Semiconductor Segment**

 Both are focused on 8 inch and below wafer products used in attractive power IC applications, which requires higher customization of wafer specification

#### **Becomes the Dominant #1 Wafer Manufacturing Company in Taiwan**

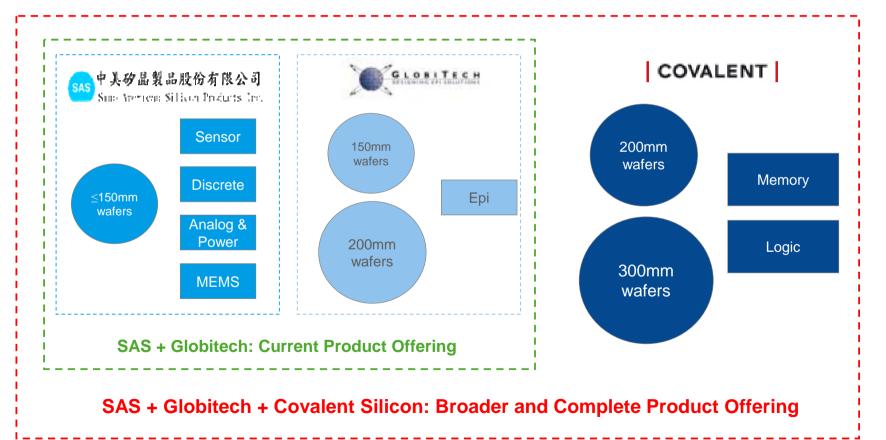
 Fills the gap in Taiwan where there are few local upstream wafer manufacturers with scale comparable to international competitors despite many well-known multinational semi companies such as TSMC, UMC & ASE





#### Rationale: Complete Product Offerings

#### **Complementary Product Offerings in Semiconductor Wafer**



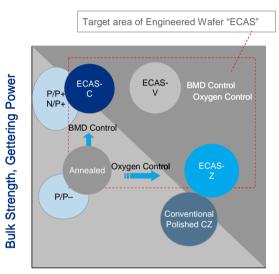
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### Acquire Cutting-Edge Technology



#### **Superior Technology**

Product Concept of Engineered Wafer

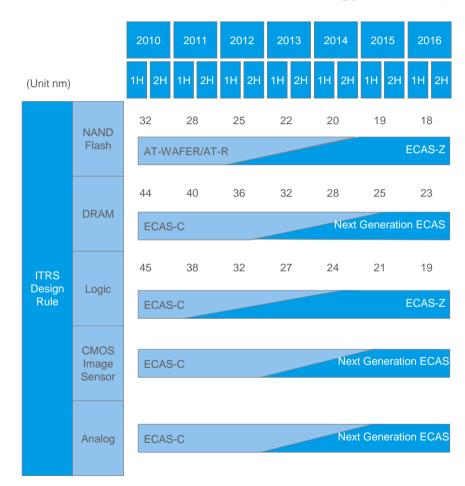


**Surface Layer Strength** 

#### **Covalent Wafer Business Core Technology**

MOS	DIS
BMD Control	<ul><li>Defect Control</li></ul>
COP Control	<ul> <li>Resistance Control</li> </ul>
Surface Oxygen Control	•DW Diffusion/Processing
	<ul> <li>Uniformity Technology for Epi</li> </ul>
	<ul> <li>Resistance Control Technology of Heavy Dope Crystallization</li> </ul>

#### **Covalent Wafer Business Technology Roadmap**



### Rationale: Potential Synergies







**Lowering Cost** 

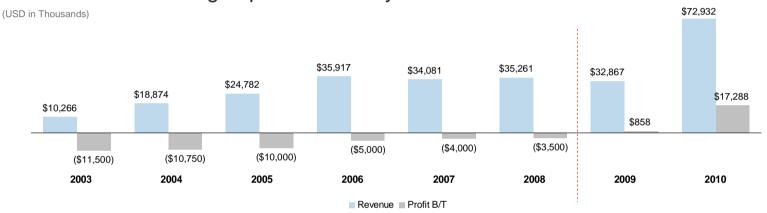
#### • Revenue Synergies:

- Realign customers for better profitability
- Geographical diversity
- One-stop shop / Cross-selling
- Increase ASP through joint facilities / optimization
- Scale and stability to attract customers

### Well Planned Integration Scheme



 SAS has extensive experience in successfully integrating cross border acquisitions. In 2008, SAS acquired Globitech and successfully turned the company around from consistent loss-making to profitable in 1 year



- Existing structure of Covalent Silicon will remain largely in place and be integrated into SAS as a team. We expect all operations will by and large remain the same and teams from both sides to work together closely in defining and developing future product roadmap and technologies
- Significant integration planning has already taken place with respect to the acquisition of Covalent Silicon





### **Transaction Summary Highlights**

**Enhanced Global Market Position** 

**Complete Product Offerings** 

**Acquire Cutting-Edge Technology** 

**Strengthened Tier-1 Customer Base** 

**Potential Synergies** 





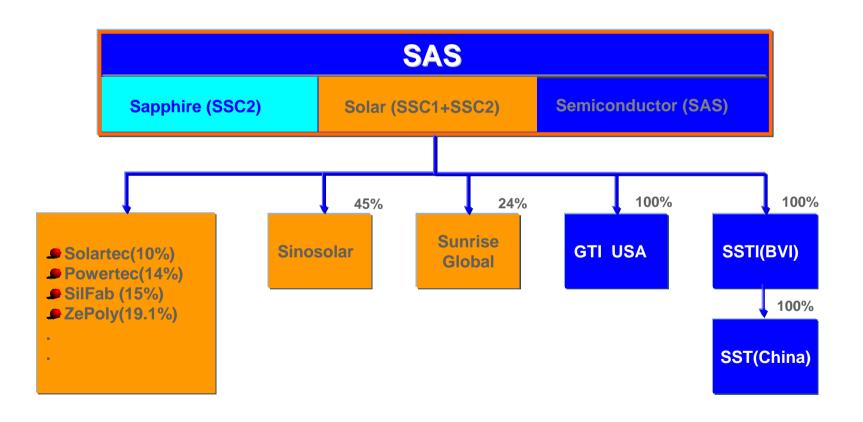


# SAS Restructuring after Covalent acquisition





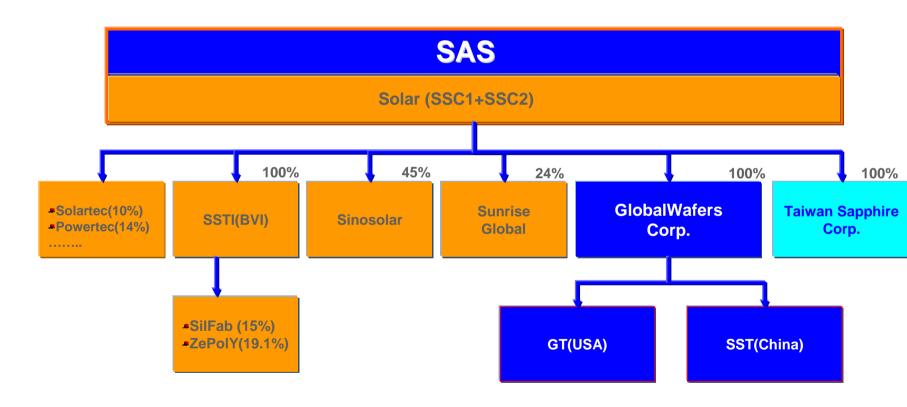
### **Current holding structure**







### Restructuring

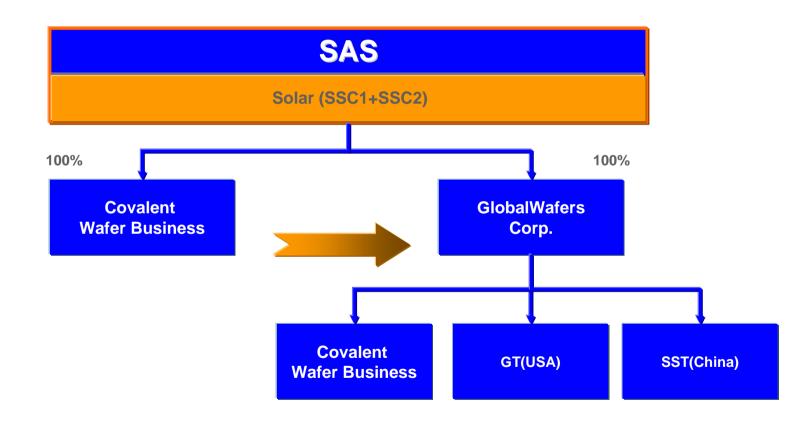


Spin-off target date: 2011/10/01





### Future Semiconductor Business Integration







Q&A