

# **OTC 3Q14 Investor Conference** Taipei , 17 November 2014





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## SAS Business Sector (Solar)



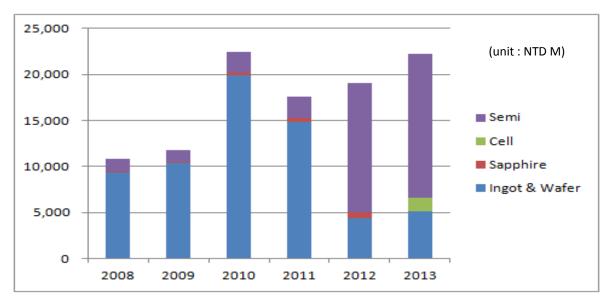


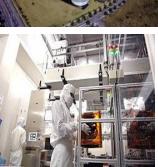


# **SAS Company Profile**



- Established : 1981
- Paid-in Capital : NTD 5.8 B
- Employees : about 4,000 (worldwide)
- Headquarter : Hsinchu Science Park, Taiwan R.O.C.
- Products : semiconductor wafer(3"~12"), solar wafer / cell / module
- Revenue : 2014 Jan~ Oct NTD 23 B ( 26% 7, YoY)





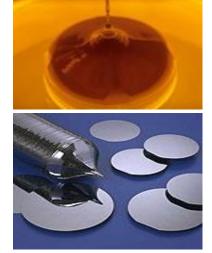


## SAS Milestones



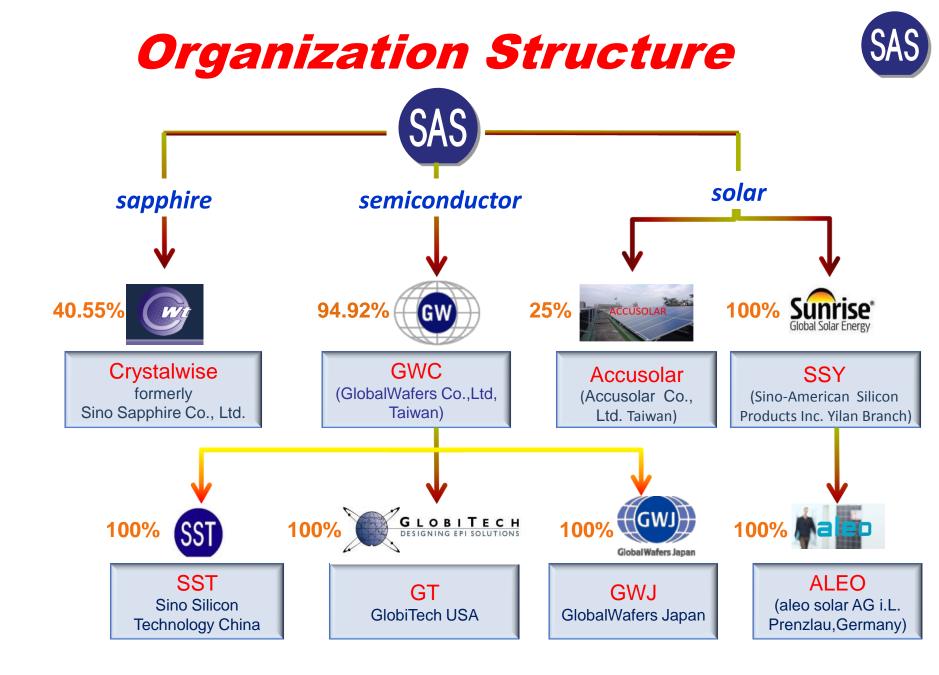
**1981** Sino-American Silicon Products Inc. established

- **1998** New owners and management team join SAS
- **1999 SST established in China**
- 2000 Enter Solar Ingot / Wafer Business
- 2001 SAS IPO in Taiwan (5483 TT)
- **2006** SAS Fab-1 construction completed in Chunan
- **2007** Sapphire Business Unit established
- **2008** Acquired GlobiTech Incorporated, TX, USA
- **2010** SAS Fab-2 construction completed in Chunan
- 2011 Company spin off SAS / GWC / SSC
- **2012** Acquired Covalent Silicon, Japan
- 2014 Acquired Aleo Solar GmbH, Germany Merged Sunrise Global Solar Energy Co., Ltd. Taiwan GWC listed in Emerging Stock Market (6488 TT)
- 2015 Aiming GWC IPO

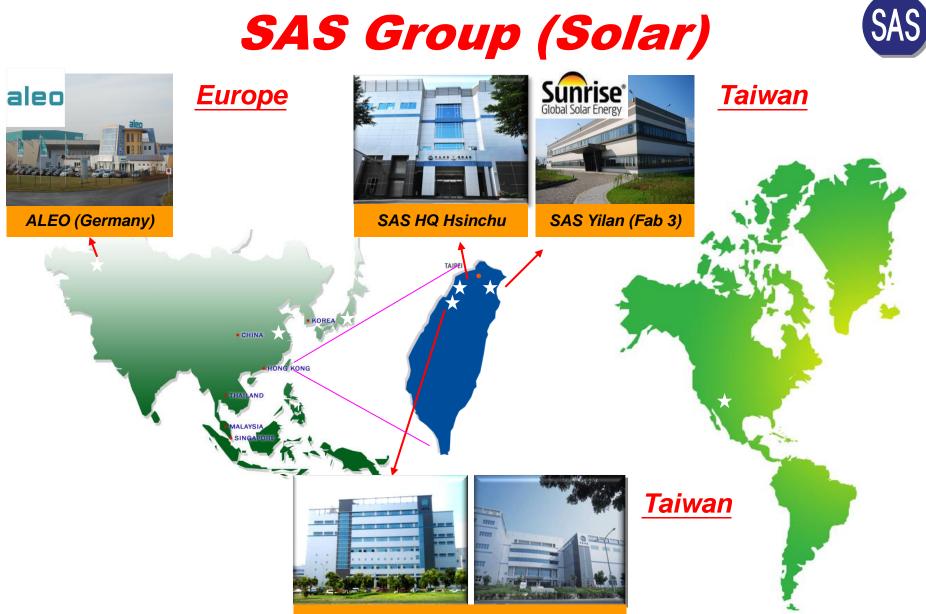








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SAS Chunan (Fab1 & Fab-2)

## SAS Consolidated Financial Statements



unit: NTD M	2013	%	<mark>2014. 1~3Q</mark>	%
Revenue	22,215	100	20,563	100
Gross Profit	2,439	11	2,804	14
<b>Operation Income</b>	629	3	1,380	7
PBT	429	2	1,606	8
PAT	295	1	1,317	6
Total Debt & Debt ratio	19,088	48	19,989	47
ROE (%)	1.74		9.33	
EPS	0.57		2.46	

\*ROE: annualized rate

## SAS – Solar Separate Financial Statements

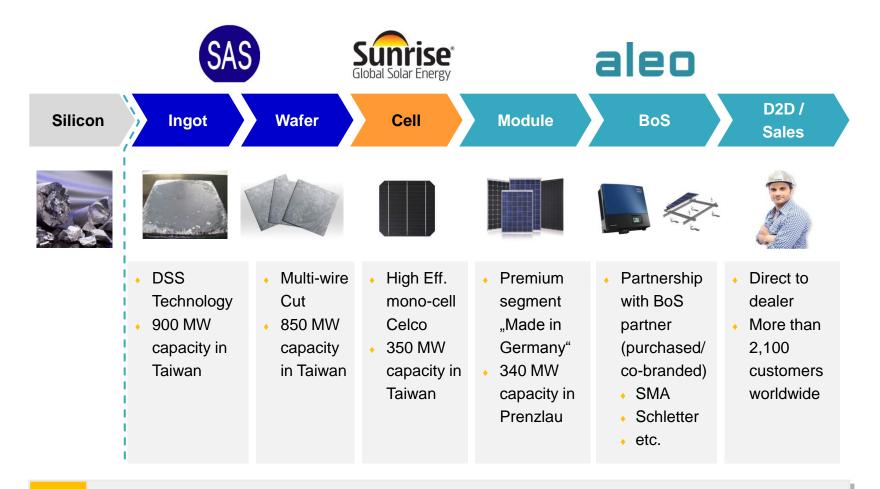


unit: NTD M	2013	%	<mark>2014. 1~3Q</mark>	%
Revenue	6,663	100	8,608	100
Gross Profit	(1,226)	(18)	95	1
<b>Operation Income</b>	(1,583)	(24)	(304)	(4)
PBT	(51)	(1)	1,330	15
PAT	295	4	1,317	15
Total Debt & Debt ratio	11,698	36	12,258	37
ROE (%)	1.74		9.33	
EPS	0.57		2.46	

\*ROE: annualized rate

## Presence along the solar value chain



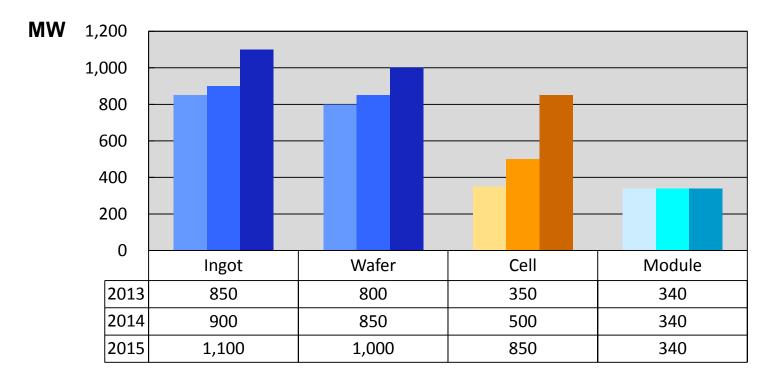


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SAS dedicate to provide the highest-efficiency products with great C/P Value

# Ingot / Wafer / Cell / Module Capacity





### New Products Release Conference at PV Taiwan 2014



- A5+ Multi-Crystaline wafer with high Strength
  - High Conversion Efficiency
     Ave. 19%, peak 19.4%
  - Strength improvement =70% after process

### High Efficiency CelCo cell, P-type

- High Conversion EfficiencyAve. 20.5%, peak 21%
- Potential-Induced-Degradation Resistance
- Low light- Induced Degradation

### High Strength Black Wafer

- Reflectance <5%
- Strength improvement >200%

### New Products Release Conference at PV Taiwan 2014



- High Efficiency Mono-Si Celco Solar Module
  - Mono P-type
  - 300W output



SAS



## SAS Business Sector (SEMI)





# **GlobalWafers Co., Ltd.**



# **GWC Company Profile**

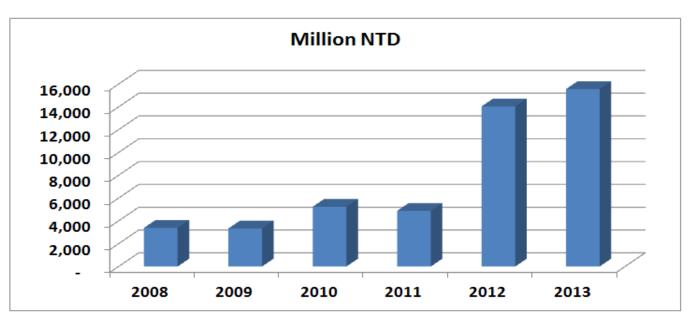


- Established
- Paid-in Capital
- Employees
- Headquarter
- Products

- : 2011 (spin off from SAS)
- : NTD \$3.175 B
- : about 2,400 (worldwide)
- : Hsinchu Science Park, Taiwan, R.O.C
- : 3"~12" semiconductor wafer

• Revenue

### : 2014 Jan~ Oct NTD 13.3 B





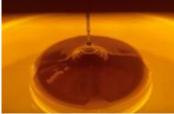


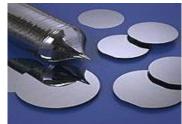


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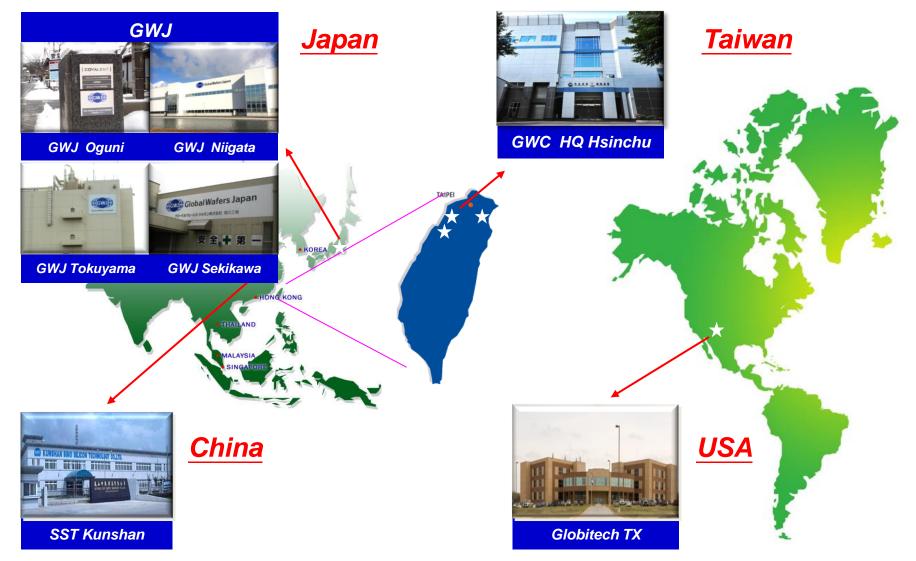






## GWC Group (Semi)







## **GWC Consolidated Financial Statements**

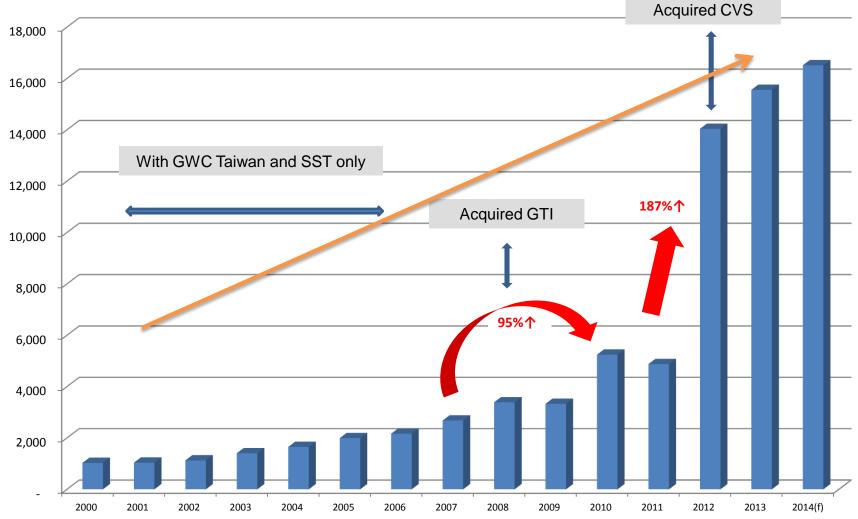


unit: NTD M	<b>2013</b>	%	<mark>2014. 1~3Q</mark>	%
Revenue	15,570	100	11,955	100
<b>Gross Profit</b>	3,669	24	2,734	23
<b>Operation Income</b>	2,221	15	1,669	14
PBT	2,232	16	1,795	15
PAT	1,976	14	1,550	13
Total Debt & Debt ratio	7,239	35	8,227	39
ROE(%)	14.86		15.73	
EPS	6.22		4.88	

\*ROE: annualized rate



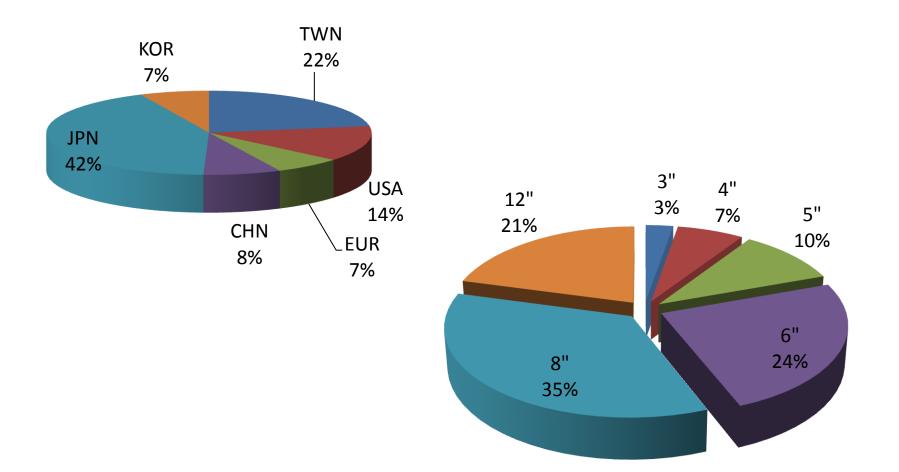






### 2014 GWC Semi Revenue Distribution







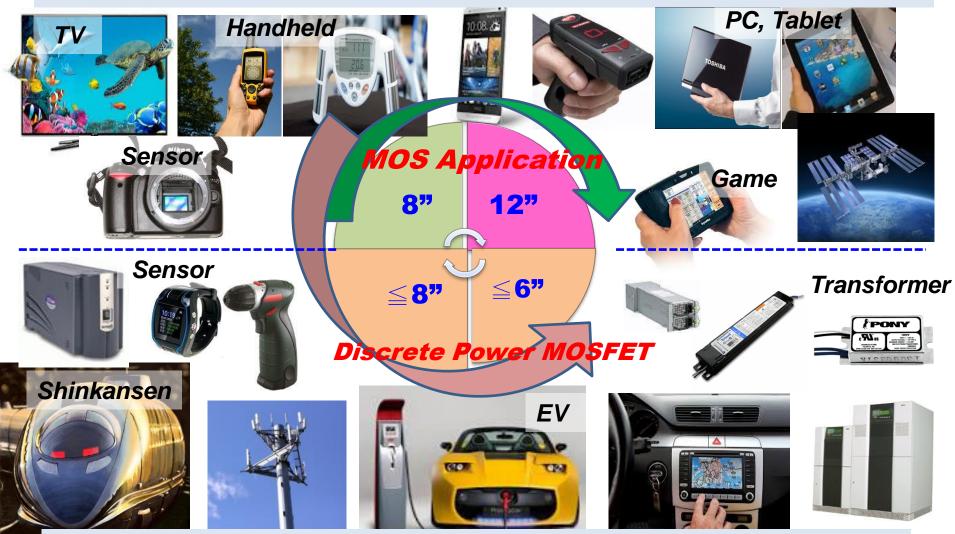




Sites	<b>GWC</b> (Taiwan)	<b>SST</b> (Kunshan,China)	<b>GTI</b> (Texas, USA)	<b>GWJ</b> (Japan)
Products	<ul> <li>3" - 8" ingots</li> <li>3" - 6" wafers</li> <li>Heavily-doped</li> <li>Diffusion</li> <li>Lapped/Etched /Polished</li> </ul>	<ul> <li>3" - 8"</li> <li>Heavily- doped</li> </ul>	<ul><li>5" - 8"</li><li>Epitaxial</li></ul>	<ul> <li>5" - 12"</li> <li>Light &amp; Heavily-doped</li> <li>Diffusion</li> <li>Annealed</li> <li>SOI</li> <li>Epitaxial</li> </ul>
Group Products Application		<ul> <li>Power I</li> <li>Logic</li> <li>Sensor.</li> <li>Memory</li> </ul>		
Capacity	<ul> <li>● 6" equivalent polished: 70kwm</li> <li>● ≤ 6" non polished : 1,000kwm</li> </ul>	<ul> <li>8" equivalent 40kwm</li> <li>6" equivalent 300kwm</li> <li>4" equivalent 400kwm</li> </ul>	● 6" & 8" 460kwm	<ul> <li>12" 188kwm</li> <li>8" 360kwm</li> <li>Diffusion         <ul> <li>130kwm</li> <li>EPI 150kwm</li> <li>SOI &amp; FZ</li> </ul> </li> </ul>



#### MOS applications: Logic, Memory, Analog, CIS, MROM, Nor/Nand Flash, Driver, ASIC..



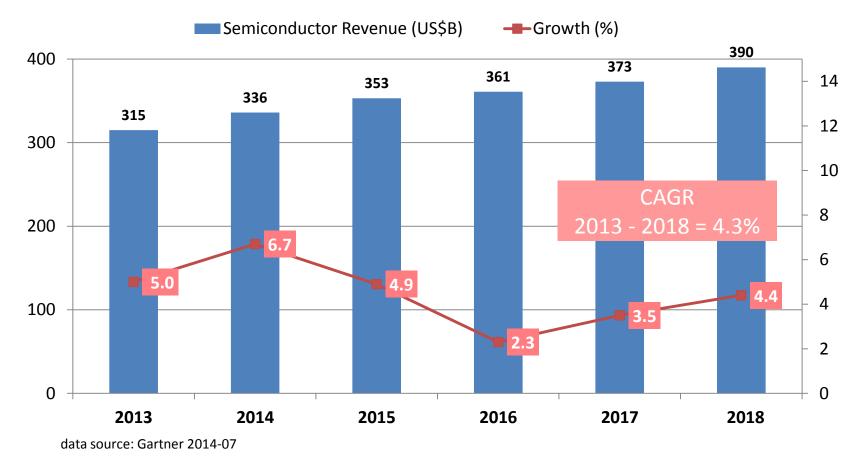
Industrial applications: Automobile, AC/DC power supply, lighting, Solar inverters..

Sino-American Silicon Products Inc.

SAS



## Semiconductor Revenue & Growth 2013~2018



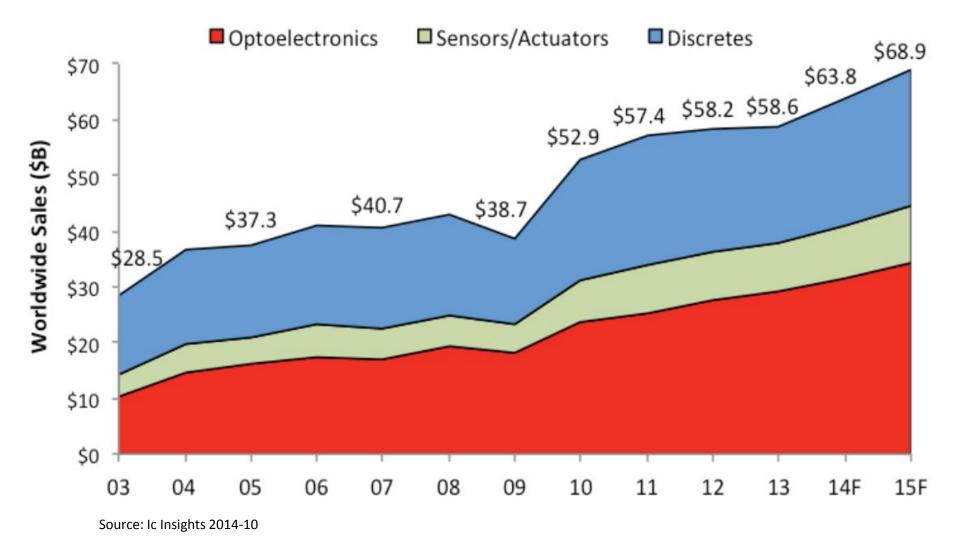
Gartner revised up growth forecast in B/Oct 2014

> 2014 : 6.7% → 7.2%
> 2015 : 4.9% → 5.8%



## O-S-D Market back to Stronger Growth

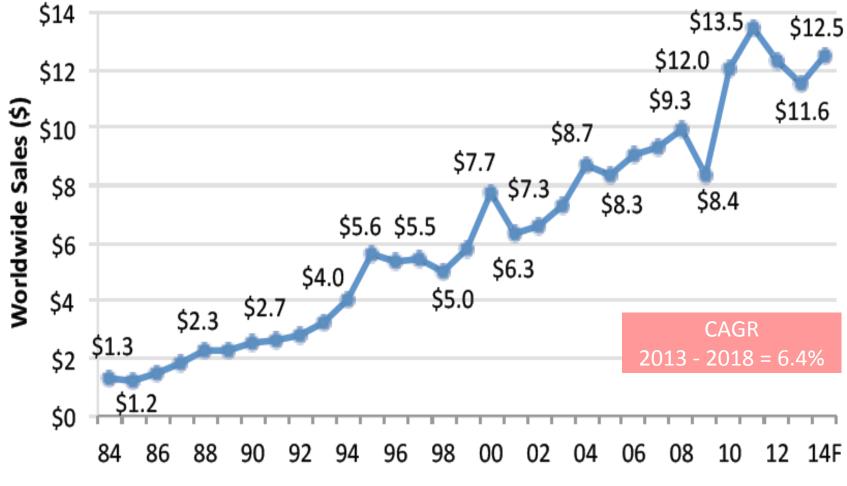






### Worldwide Power Transistor SAS Sales

(US\$ billion)

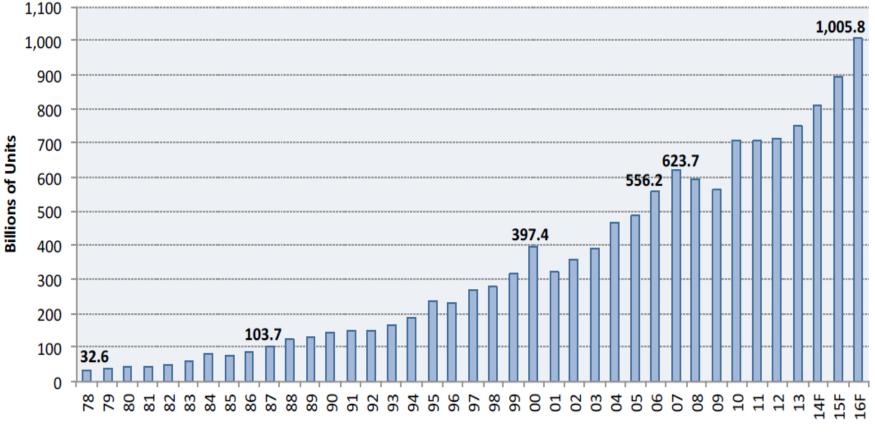


Source: WSTS, Ic Insights 2014-06





### **Tracking Semiconductor Unit Growth**



Source : IC Insights 2014-02-18

> 2016 : Semiconductor Units surpassing ONE TRILLION devices shipping
 > 2014 : 8% ↑ 2015 : 11% ↑ 2016 : 12% ↑





	Actual		Forecast		
	2012	2013	2014F	2015F	2016F
MSI	8,814	8,834	9,410	9,840	10,163
Annual Growth	0%	0%	7%	5%	3%

Source: SEMI, October 2014

#### **2014 Silicon Shipment Forecast**

Total Electronic Grade Silicon Slices\* – Does not Include Non-Polished (Millions of Square Inches)



# **GWC Tier -1 Client base**



### <u>ASIA</u>

### US/ Europe









	<u>Year</u>	<u>EPS</u>	<b>Dividend</b>
S	2010	10.5	NTD 5.5
A	2011	1.02	NTD 0.85
S	2012	(4.9)	-
3	2013	0.57	NTD 1.0
	2014. 1~3Q	2.46	
	<u>Year</u>	<u>EPS</u>	<b>Dividend</b>
G	2011	-	spin off
W	2012	3.44	NTD 2.8
С	2013	6.22	NTD 5.5
	2014. 1~3Q	4.88	





