

# **TPEx Investor Conference** 01 Apr, 2015

Sino-American Silicon Products Inc.





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### SAS Business Sector (Solar)



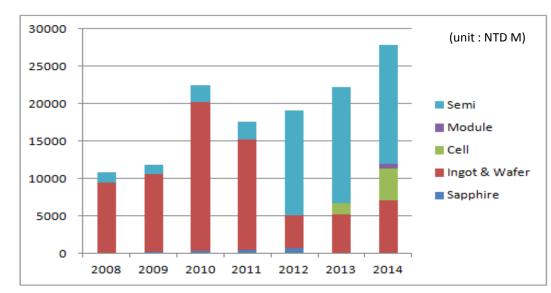








- Established : 1981
- Paid-in Capital : NTD 5.8 B
- Employees : about 4,000 (worldwide)
- Headquarter : Hsinchu Science Park, Taiwan R.O.C.
- Products : semiconductor wafer(3"~12"), solar wafer / cell / module
- Revenue : 2015 Jan~ Feb NTD 4.52 B ( 12.7% †, YoY)







### SAS Milestones



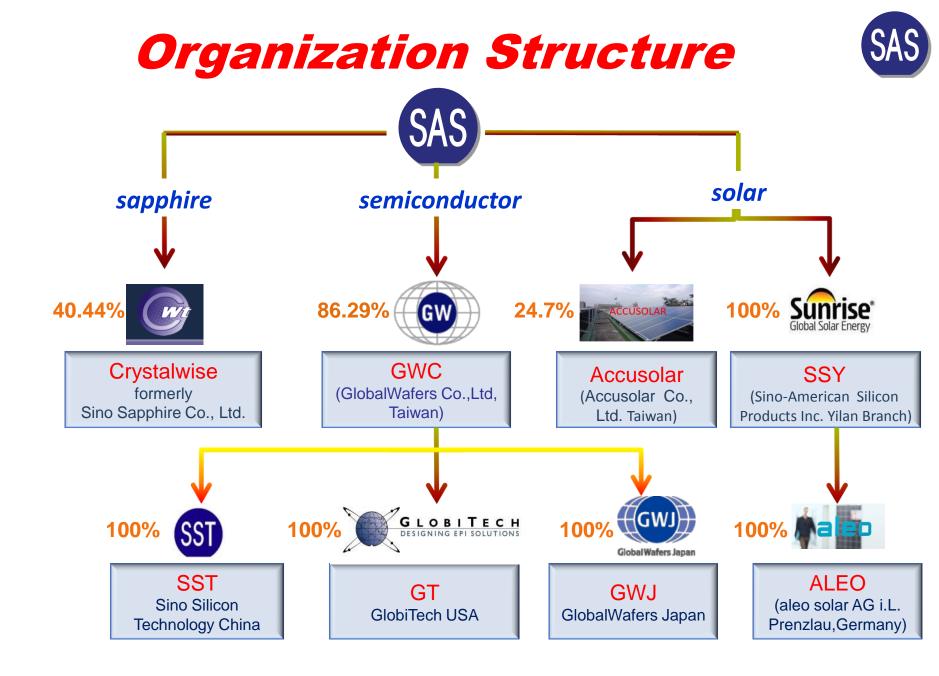
**1981** Sino-American Silicon Products Inc. established

- **1998** New owners and management team join SAS
- **1999 SST established in China**
- 2000 Enter Solar Ingot / Wafer Business
- 2001 SAS IPO in Taiwan (5483 TT)
- **2006** SAS Fab-1 construction completed in Chunan
- **2007** Sapphire Business Unit established
- **2008** Acquired GlobiTech Incorporated, TX, USA
- **2010** SAS Fab-2 construction completed in Chunan
- 2011 Company spin off SAS / GWC / SSC
- **2012** Acquired Covalent Silicon, Japan
- 2014 Acquired Aleo Solar GmbH, Germany Merged Sunrise Global Solar Energy Co., Ltd. Taiwan GWC listed in Emerging Stock Market (6488 TT)
- 2015 Aiming GWC IPO









6



SAS Chunan (Fab1 & Fab-2)

#### SAS Consolidated Financial Statements



unit: NTD M	<b>2013</b>	%	2014	%
Revenue	22,215	100	27,821	100
Gross Profit	2,439	11	3,498	13
<b>Operation Income</b>	629	3	1,447	5
PBT	128	-	1,925	7
PAT	295	1	1,128	4
Total Debt & Debt ratio	19,088	48	19,304	47
ROE (%)	1.62		5.76	
EPS	0.57		2.06	

\*ROE: annualized rate

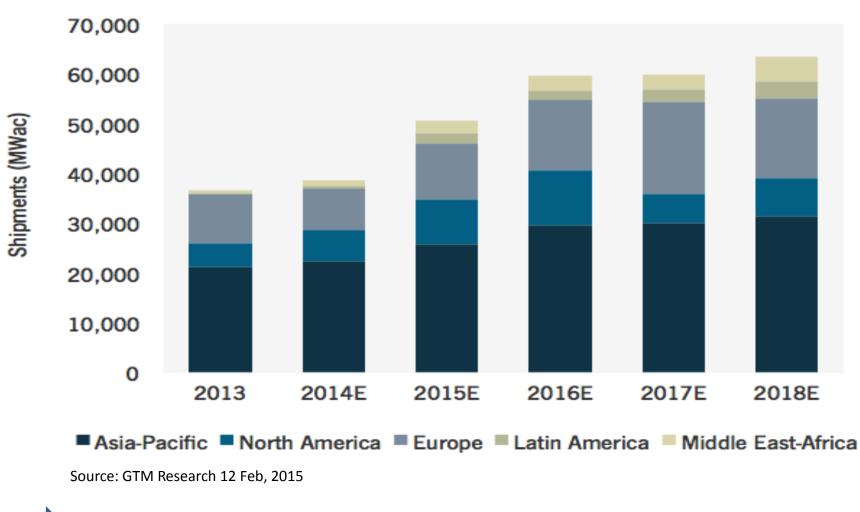
#### SAS – Solar Separate Financial Statements



unit: NTD M	<b>2013</b>	%	2014	%
Revenue	5,209	100	9,176	100
Gross Profit	(1,356)	(26)	(719)	(8)
<b>Operation Income</b>	(1,623)	(31)	(1,064)	(11)
PBT	122	2	1,138	13
PAT	295	5	1,128	13
Total Debt & Debt ratio	11,112	38	10,272	33
ROE (%)	1.62		5.76	
EPS	0.57		2.06	

\*ROE: annualized rate

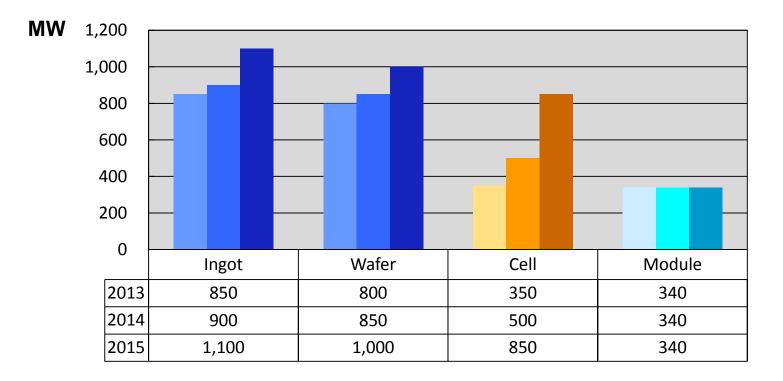
#### **Global Inverter Shipments by Region**



China raised solar target to 17.8GW in 2015

## Ingot / Wafer / Cell / Module Capacity





#### New Products Release Conference at PV Taiwan 2014





- High Efficiency Mono-Si Celco Solar Module
  - Mono P-type
  - 300W output







### **GlobalWafers Co., Ltd.**



# **GWC Company Profile**

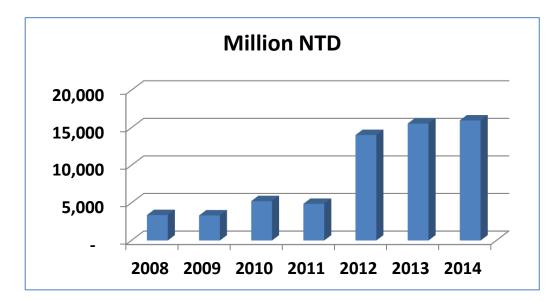


- Established
- Paid-in Capital
- Employees
- Headquarter
- Products

- : 2011 (spin off from SAS)
- : NTD \$3.493 B
- : about 2,400 (worldwide)
- : Hsinchu Science Park, Taiwan, R.O.C
- : 3"~12" semiconductor wafer

• Revenue

#### : 2015 Jan~ Feb NTD 2.66 B ( 12.6% 7, YoY)



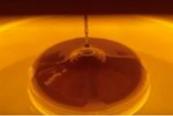


### **GWC** Milestones



- 1981 Sino-American Silicon Products Inc. established
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- **2014** GWC listed in Emerging Stock Market (6488 TT)
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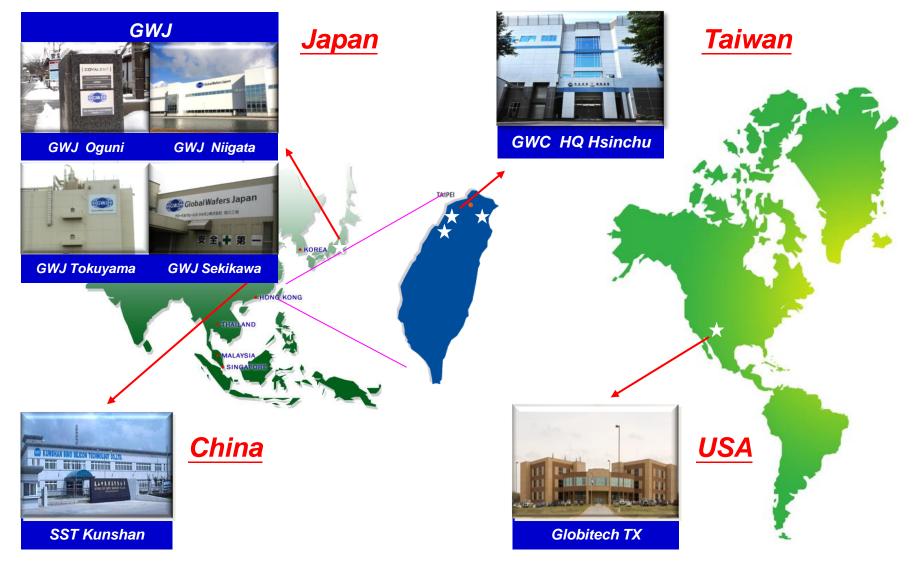














GWC Consolidated Financial Statements



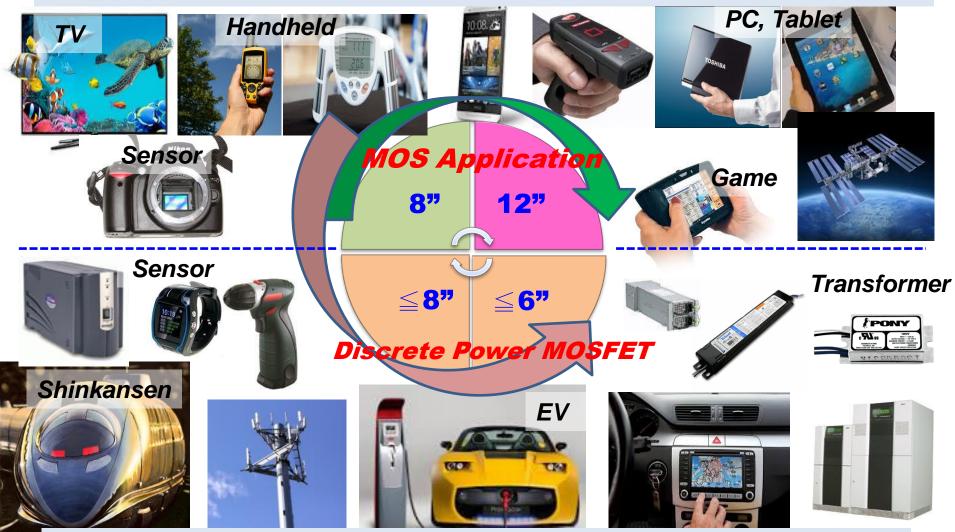
unit: NTD M	<b>2013</b>	%	2014	%
Revenue	15,570	100	15,922	100
<b>Gross Profit</b>	3,663	23	3,728	23
<b>Operation Income</b>	2,194	14	2,336	14
PBT	2,204	14	2,679	16
PAT	1,948	12	2,095	13
Total Debt & Debt ratio	7,939	37	8,282	39
ROE(%)	14.95		15.91	
EPS	6.14		6.60	

\*ROE: annualized rate





#### MOS applications: Logic, Memory, Analog, CIS, MROM, Nor/Nand Flash, Driver ASIC..



Industrial applications: Automobile, AC/DC power supply, lighting, Solar inverters..

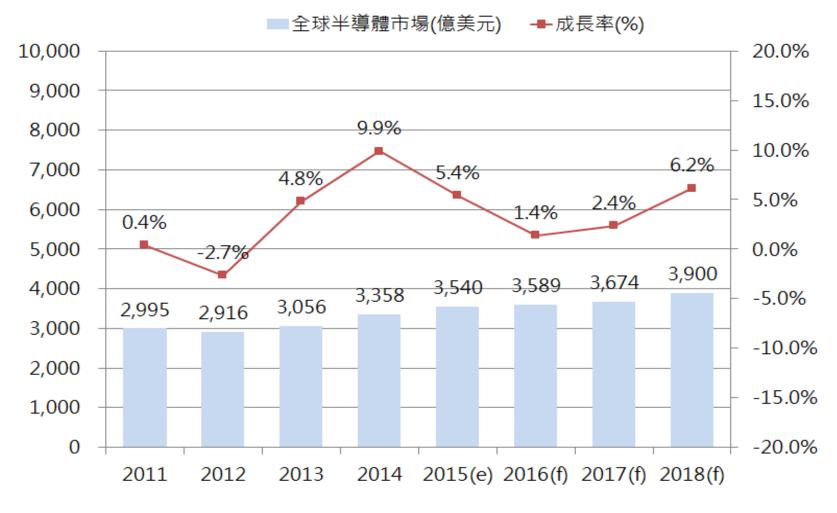
Sino-American Silicon Products Inc.

GW





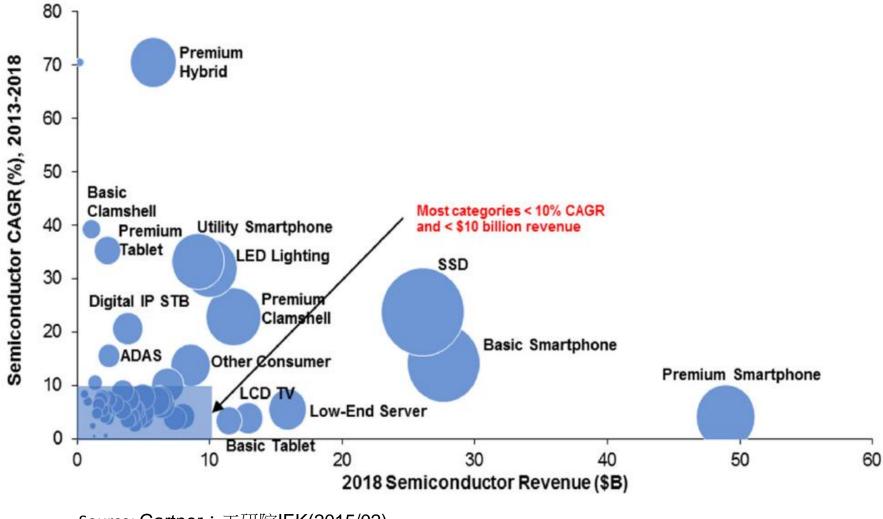




source: Gartner; WSTS; 工研院IEK(2015/02)



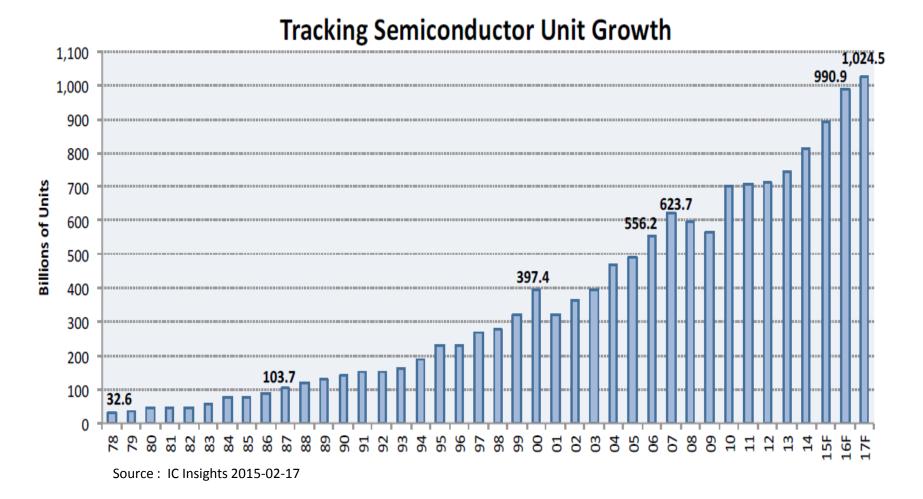
## Global Semiconductor Application Scale & Growth



Source: Gartner;工研院IEK(2015/02)

SAS





• To exceed ONE TRILLION units in 2017

Sino-American Silicon Products Inc.



## Semiconductor Forecast by Region & Products



Autumn 2014 - Q4 update	Amounts in US\$M					Year on Year Growth in %			
Autumn 2014 - Q4 upuate	2013	2014	2015	2016	2013	2014	2015	2016	
Americas	61,496	69,324	79,725	82,298	13.1	12.7	15.0	3.2	
Europe	34,883	37,459	36,700	37,877	5.2	7.4	-2.0	3.2	
Japan	34,795	34,830	33,545	33,850	-15.2	0.1	-3.7	0.9	
Asia Pacific	174,410	194,230	202,351	209,316	7.0	11.4	4.2	3.4	
Total World - \$M	305,584	335,843	352,321	363,342	4.8	9.9	4.9	3.1	
Discrete Semiconductors	18,201	20,170	20,207	20,800	-4.9	10.8	0.2	2.9	
Optoelectronics	27,571	29,868	32,493	33,613	5.3	8.3	8.8	3.4	
Sensors	8,036	8,502	8,630	9,077	0.3	5.8	1.5	5.2	
Integrated Circuits	251,776	277,302	290,991	299,852	5.7	10.1	4.9	3.0	
Analog	40,117	44,365	48,019	49,781	2.1	10.6	8.2	3.7	
Micro	58,688	62,072	62,547	63,617	-2.6	5.8	0.8	1.7	
Logic	85,928	91,633	97,158	99,795	5.2	6.6	6.0	2.7	
Memory	67,043	79,232	83,267	86,659	17.6	18.2	5.1	4.1	
Total Products - \$M	305,584	335,843	352,321	363,342	4.8	9.9	4.9	3.1	

Note: Numbers in the table are rounded to whole millions of dollars, which may cause totals by region and totals by product group to differ slightly.

Source : WSTS 2014-12-02



	Actual   2012 2013		Forecast			
			2014F	2015F	2016F	
MSI	8,814	8,834	9,410	9,840	10,163	
Annual Growth	0%	0%	7%	5%	3%	

\* Total Electronic Grade Silicon Slices – Does not Include Non-Polished (MSI)

Source: SEMI, October 2014



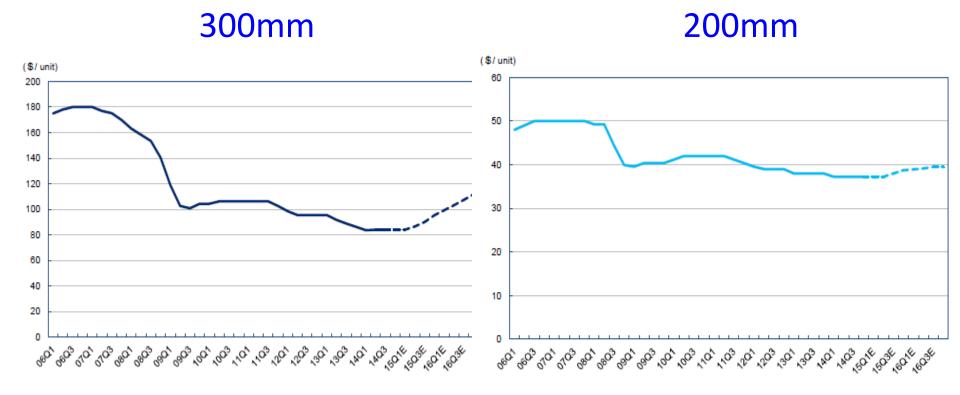
#### Annual Silicon\* Industry Trends

	2007	2008	2009	2010	2011	2012	2013	2014
Area Shipments (MSI)	8,661	8,137	6,707	9,370	9,043	9,031	9,067	10,098
Revenues (\$B)	12.1	11.4	6.7	9.7	9.9	8.7	7.5	7.6

\* Shipments are for semiconductor applications only and do not include solar applications

Source: SEMI, 9 Feb, 2015





Note : Polished wafer prices. However, price differ depending on grade and terms of trade with customers.

Source: Citi Research 2014-11-19



## **GWC Tier -1 Client base**



#### <u>ASIA</u>

#### US/ Europe









S A S	Year 2010 2011 2012 2013 2014	<b>EPS</b> 10.5 1.02 (4.9) 0.57 2.06	Dividend NTD 5.5 NTD 0.85 - NTD 1.0 NTD 1.8
G W C	<u>Year</u> 2011 2012 2013 2014	EPS - 3.44 6.14 6.60	Dividend spin off NTD 2.8 NTD 5.5 NTD 5.7





